



NGEAO Connection Newsletter

Natural Gas & Energy Association of Oklahoma

1st Quarter 2011

www.ngeao.org

918-993-7133

Save the Dates

- 2-15-11 @ 4:30
Crude Oil
Meeting Edmond
David Larson &
Darrel Hail,
ConocoPhillips
present
“Dumbbell Barrel”
- 3-10-11
Luncheon
Meeting-Tulsa
James Roller,
Market
Development
Coordinator
Chesapeake
“NGVs 101”
- 4-14-11
Clay Shoot &
Luncheon
Meeting-OKC
- 9-14/15-11
Annual
Conference Tulsa

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An Interview with Josh Baskett, outgoing President

Editor: What is most memorable about your 2010 term in NGEAO?

JB: It was an exciting year for NGEAO and for me! I enjoyed just being able to serve our members and push for what they wanted. We have such a dedicated membership with a tremendous passion for the continuation of the organization. As president, I was able to see that passion, and it really inspired me.

Editor: What issues would you like to see NGEAO continue to work on?

JB: Continued exposure. During 2010, we were one of the major sponsors at the 2010 OSU Energy Conference which featured speakers Larry Nichols, Aubrey McClendon and Pete Delaney. NGEAO has also been featured in newspapers and journals. I look forward to seeing this continue in the future.

Editor: How do you think the perception of NGEAO has changed?

JB: I believe NGEAO is a respected stronghold in the Oklahoma energy sector,

and we have increased the visibility of the group.

Editor: Which emerging trends would you like the new board to be attentive to?

JB: We have to recognize the future, and I would like to see us focus on the content of the luncheons and educational classes, so members can stay current on industry topics. Our producer members, for example, have focused more on crude oil and natural gas liquids extraction because they are providing the best returns to their business. I am looking forward a presentation this year by Scott Robinson with Wells Fargo who will present “Natural Gas Liquids: Fundamental Overview, Product Trends and Price Valuation.”

Editor: Who are the next generation of marketing professionals, and how do they assimilate into the NGEAO?

JB: We have gone from a purely a social organization to a civic minded and educational one. Through the work of

our past presidents this organization has given back to our member companies and our state’s universities. The energy programs at Tulsa, OSU and OU will provide many of our next generation leaders. I am thrilled that NGEAO has partnered with these schools not only to provide financial benefit, but to create a continuing pipeline of our future starts.

Editor: Where would marketing professionals be if not for NGEAO?

JB: There is no better organization for commercial energy professionals in Oklahoma. This organization has given and will continue to give much opportunity for personal development and industry networking for all sectors of the business.





2011 NGEAO Board

President

Bill Shanahan

1st Vice President

Mark Cahill

2nd Vice President

Rusty Rains

Treasurer

Kim King

Secretary

Debbie Lessert

2nd Year Board

Bill Ward

Paul Bellflower

1st Year Board

Ed Troutman

Megan Barber-

Woodworth

Ty Peck

William Sattre

Delegate Board

Allen Gould

Lisa Norwood

Jim Stengle

Colby Tiffie

Past President

Josh Baskett

Welcome from Bill Shanahan



I am honored and humbled by the trust you, as an organization, have placed in me as president of NGEAO. My first goal is to be worthy of that trust.

NGEAO has served its membership for more than 40 years as a professional network. Over those years our two foundational charges have remained the same – to provide for the education of our membership and to promote networking

opportunities.

I expect that 2011 will be an exciting year! We are lining up luncheon speakers who will bring insight to timely and pertinent issues. We are planning focused educational seminars with some of the best people in our industry, and we will also be having classes again this year at the Annual Conference.

Our events this year will achieve the same excellence you have grown accustomed to. They will provide you a different venue to meet new customers and to strengthen the relationships you have with your current customer base.

It never ceases to amaze me the quality of individuals who serve on our Board of Directors. Their commitment to excellence and personal sacrifice is second to none.

This year will be a great year for you to increase your involvement in NGEAO. Volunteers are needed on all committees, including membership, education, website, newsletter, PR and holiday events.

You will find the service rewarding and enjoyable. If you would like to help, please contact me or any board member today.

Spotlight New Board Member

Ed Troutman of Devon Energy joins the NGEAO board this year. Ed has 27 years of experience in the Oil and Gas Industry, and currently serves as Senior Advisor, Business Development for Mid-Continent, Permian and Rockies in Devon's Gas Sales Department. He joined Devon moving to Oklahoma City from Houston in 2003. Prior to joining Devon, he was Director of Supply, Gulf

Coast Region for Panhandle Energy. Other positions held over his career include Project Management, Supply Development, and field services operations for Duke, El Paso, Tenneco and OXY. Ed is also a member and past Director of the National Energy Services Association (NESA), and served as Director on the board of the Houston Energy Association.



Annual Conference Wrap Up

On September 15th and 16th, 2010 despite a few rain drops, there was a full house on the golf course of the NGEAO annual conference at the Cherokee Hills Golf course and Tulsa Hard Rock Casino. *No wait, the full house was on the poker table!*

Members enjoyed the camaraderie of golf,



bowling and Texas Hold'em poker after attending two educational seminars presented by Mark Cahill and Randy Brown.

Mr. Cahill presented "Maximizing the Molecule" a producer's viewpoint on processing economics, gathering, transportation and price versus value.

Mr. Brown taught a two hour program entitled "Technical Tools you can use for Next Day", covering the top three daily market tools, books essential to your job



advancement, and recent technical drivers of the gas market.

Thank you to all the wonderful sponsors, students and volunteers who made the program a success, especially Bill Shanahan and Kim King! The event allowed NGEAO to contribute a total of over \$23,000 to OSU,

OU and TU for their energy management programs.

This year's conference Chairpersons are Kim King and Mark Cahill. If you would like to volunteer, please email kking@cimarex.com or mcahill@lennenergy.com.



Upcoming Luncheon Meeting Topics

The 2011 board has discussed the slate of topics for this year's luncheon meetings and educational seminars. Speakers are still being invited. If you know of a speaker for a particular topic or would like to present to the membership, please contact an NGEAO board member.

NGEAO is considering inviting EIA to present the topic of weekly storage balance calculations. The topic of Natural Gas

vehicles will be presented in March.

Shale gas plays are a daily headline in our industry and a relevant speaker could offer valuable insight to members.

A presentation by a power generation company or consultant as well as one by a petrochemical expert will enhance our knowledge of current demand in those sectors.

Other topics include the impact of rig count on oil

and gas prices and operational drilling techniques.

Of course, we all look forward to the annual presentation by Conoco's Dr. Duncan in August.

Let the board know if there is a topic you would like it to consider as the programs are meant to serve the membership's interests.

*"The price of success is hard work, dedication to the job at hand, and the determination that whether we win or lose, we have applied the best of ourselves to the task at hand." **Vince Lombardi***



“What’s in a name?”

Name Change

In May 2010 an NGEAO membership poll was conducted which lead the board to consider a new identity for the group. The majority of the members surveyed at that time were in favor of a new name.

A public relations firm was engaged to assist the board in evaluating the

prospect of a name change for NGEAO. Several quality names that represented the focus of the organization were presented to the board and EMPRO, Energy Marketing Professionals of Oklahoma was chosen.

After presenting an EMPRO name banner to

the members present at the Christmas party in December, the board received feedback that lead it to cancel plans to rename the organization for the time being.

The board recognized that the membership strongly identifies with the NGEAO name and responded accordingly.

6th Annual Clay Shoot April 14 – Sponsors Needed

The 6th Annual NGEAO Sporting Clays Tournament is fast approaching. Once again NGEAO will host the event at Silverleaf Shotgun Sports in Guthrie on Thursday, April 14th.

The event will kick off with a BBQ lunch and a 100

round clay shoot immediately following.

You will want to get your team set up early because as everyone knows the event fills quickly and the door prizes are first class. Last years prizes included a Browning Citori and a Benelli Vinci shotgun

among others.

For the registration, sponsorship or questions, please contact Rusty Rains rainssr@oge.com or William Sattre william.sattre@mustangfuel.com or click www.ngeao.org.

Insight to Emerging Price Trends

The vast amount of natural gas from prolific shale plays will keep prices low for six to nine month according to Billy Maxwell, Vice President & General Manager, Natural Gas the Gavilon Group, LLC. More than 100 people attended the January 13 NGEAO meeting in Tulsa to hear Billy’s assessment of prices.

In addition to oversupply

issues creating a bearish price environment, other factors including retirement of coal fired generation and the speed of economic recovery will have an impact on how long natural gas prices stay low.

Billy expects weather conditions in Oklahoma and Texas to be hot and dry this summer, which could support prices. However, prices will

continue to be locked into a narrow range, he asserted. By the fourth quarter of 2011 he expects prices to start climbing.



Gavilon’s Maxwell presented Natural Gas Price Dynamics on January 13 in Tulsa.”

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Please submit story ideas and newsworthy items to the email above for this quarterly publication.

Severe Weather Cancels Meeting

The February 10 NGEAO luncheon had to be cancelled due to a second round of severe weather which impacted Tulsa and Oklahoma City.

The speaker, Mr. Scott

Robinson of Wells Fargo was to present "Natural Gas Liquids: Fundamental Overview, Product Trends, and Price Valuation" and has agreed to reschedule his presentation later in the year.



OSU Energy Conference

NGEAO will again partner with Oklahoma State University to present the OSU Energy Conference on May 19, 2011 at the Renaissance Tulsa Hotel and Convention Center. Confirmed speakers include: Don Humphreys, SVP & Treasurer,

ExxonMobil; Dana Murphy, Chair, Oklahoma Corporation Commission; Steve Herod, EVP, Corporate Development, Petrohawk Energy; C. Michael Ming, Oklahoma Secretary of Energy; Tina Bonner, Chair,

International Society of Energy Advocates; and Phil Scalzo, Chief Operating Officer, EBC Technology. Chuck Watson will moderate. Mark your calendars and look for more information on registration details in upcoming emails.

We're on the Web!

See us at:
www.ngeao.org

NGEAO – "Clearing a path for others to follow"

The Natural Gas and Energy Association of Oklahoma is a 501 (c) (6) non-profit membership association. NGEAO is comprised of upstream, midstream and

downstream natural gas and energy companies, as well as corollary service companies who rely on Oklahoma's natural gas and energy industry for existence. We are

managed as a 100% volunteer organization, with each officer and board member donating their time, energy and talent to the organization's cause.



Join the networking fun at the 2011 Annual Conference on September 14/15 at the Hard Rock Tulsa!